



**Proposal Evaluation**  
Public Safety Software RFP #051321

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Possible Points	Aevitate, Inc.	Active911, Inc.	Apex OneSource, LLC [Tech EX Innovation, Inc.]	Backdraft Ops, LLC dba Emergency Reporting	Benchmark Solutions, LLC dba Benchmark Analytics	CentralSquare Technologies, Inc.	Codex Corporation dba Guardian RFID	Colossus, Inc. dba Caliber Public Safety	CrisisGo, Inc.	Decan International	Emergency Solutions, Inc.	Emergent Health Care Solutions, LLC	EMS Technology Solutions, LLC	Envise Technologies	Gensis, Inc. (Gensis Communications Canada)	GenCord Cables, Ltd. dba The Genesis Group	GovConnection, Inc. dba The Connection – Public Sector Solutions	GovConnection, Inc. dba The Connection – Public Sector Solutions	
Conformance to RFP Requirements	50	43	39	25	42	40	39	33	40	38	45	40	36	38	44	43	37	39	
Pricing	400	310	303	290	323	319	301	321	297	338	329	275	303	269	323	326	320	263	
Financial Viability and Marketplace Success	75	60	57	49	64	55	60	48	63	59	64	56	45	59	66	63	58	65	
Ability to Sell and Deliver Service	100	71	70	63	79	75	74	65	79	79	76	70	64	76	80	78	74	79	
Marketing Plan	50	39	39	28	43	34	40	33	38	42	43	40	36	40	43	43	43	44	
Value Added Attributes	75	63	56	51	59	56	62	56	63	63	65	60	58	60	65	63	63	66	
Warranty	50	41	39	36	43	44	44	43	42	44	43	42	44	41	44	45	41	40	
Depth and Breadth of Offered Equipment, Products, or Services	200	143	156	120	171	158	165	131	173	148	148	176	144	150	155	133	174	174	
Total Points	1,000	770	756	622	824	780	785	731	786	809	814	760	747	727	815	818	774	792	
<b>Final Order</b>	<b>54</b>	<b>49</b>	<b>49</b>	<b>40</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>39</b>	<b>43</b>	<b>43</b>	<b>43</b>	<b>40</b>	<b>40</b>	<b>40</b>	<b>40</b>	<b>40</b>	<b>40</b>	<b>40</b>	

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Possible Points	HydInfoTech	In Force Technology, Inc.	Consultancy Services (IPCS), Inc.	International Public Safety Data Institute	InterTalk Critical Information Systems	Kyran Research Associates, Inc.	Locality Media, Inc. dba First Due	Mark43, Inc.	Michael Baker International, Inc. (DATAMARK)	Motorola Solutions, Inc.	Noggin IT, Inc.	NP Strategies, LLC	Off Duty Management, Inc.	Optimum Technology, Inc.	PlayerSync, LLC	PowerDMS, Inc.	Priority 5 Holdings, Inc.		
Conformance to RFP Requirements	50	31	38	41	43	41	39	43	44	43	40	43	41	43	36	38	40	41	
Pricing	400	268	280	313	288	311	291	289	319	324	315	325	331	342	320	334	334	314	
Financial Viability and Marketplace Success	75	41	55	61	56	59	53	60	63	61	65	59	63	56	51	59	60		
Ability to Sell and Deliver Service	100	61	64	75	62	78	63	74	79	76	84	69	66	81	70	62	76	74	
Marketing Plan	50	36	36	40	41	43	36	45	29	44	37	42	39	38	36	43	40	40	
Value Added Attributes	75	43	45	47	48	45	48	54	51	54	54	53	53	53	53	53	53	53	
Warranty	50	37	41	42	41	40	41	42	43	43	42	45	40	44	41	44	41	41	
Depth and Breadth of Offered Equipment, Products, or Services	200	126	141	155	132	141	150	167	153	135	181	164	146	165	130	143	153		
Total Points	1,000	649	714	704	724	774	731	774	787	790	823	808	784	802	776	791	804	787	
<b>Final Order</b>	<b>49</b>	<b>49</b>	<b>49</b>	<b>51</b>	<b>48</b>	<b>48</b>	<b>52</b>	<b>48</b>	<b>51</b>	<b>51</b>	<b>48</b>	<b>51</b>	<b>49</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>50</b>	<b>51</b>	

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Possible Points	PulsePoint Foundation	Quicket Solutions, Inc.	RadioMobile, Inc.	RapidDeploy, Inc.	ShotSpotter, Inc.	SmartCOP, Inc.	Software Professionals, Inc.	StationSmarts, LLC	TargetSolutions Learning, LLC dba VectorSolutions	The ActOne Group, Inc. dba ATMS	The Informatics Applications Group, Inc. dba TAG	Track Star International, Inc.	Utility Associates, Inc.	Valsala, Inc.	Voice Products, Inc.	Winbourne Consulting, LLC			
Conformance to RFP Requirements	50	43	43	44	39	42	41	37	40	29	43	39	43	45	43	44	-	-	
Pricing	400	321	343	338	319	281	333	324	333	304	344	319	339	328	336	325	-	-	
Financial Viability and Marketplace Success	75	62	62	61	61	65	63	50	54	57	64	63	61	65	62	-	-	-	
Ability to Sell and Deliver Service	100	70	75	75	70	79	70	61	63	73	73	69	71	79	80	69	-	-	
Marketing Plan	50	41	44	44	41	42	39	37	36	41	33	37	38	41	43	38	-	-	
Value Added Attributes	75	43	45	46	41	41	41	43	45	45	45	45	45	45	45	45	45	-	
Warranty	50	43	45	46	41	41	43	43	45	45	44	44	45	45	45	45	45	-	
Depth and Breadth of Offered Equipment, Products, or Services	200	149	173	153	160	158	170	145	158	152	148	145	152	145	141	141	-	-	
Total Points	1,000	790	855	834	782	748	821	747	785	739	814	752	801	847	816	785	-	-	
<b>Final Order</b>	<b>19.5</b>	<b>1</b>	<b>4</b>	<b>29</b>	<b>39</b>	<b>3</b>	<b>46.5</b>	<b>35</b>	<b>42</b>	<b>11.5</b>	<b>37</b>	<b>15</b>	<b>3</b>	<b>1</b>	<b>15</b>	<b>35</b>	<b>35</b>	<b>35</b>	

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