



Proposal Evaluation
Athletic Surfaces with Installation, Related Equipment, Materials, and Services RFP #031022

Possible Points		Advantage Cochran Sport	AstroTurf Corporation	Caliber Sports Systems, Inc.	Conrad Floors, Inc.	CoverMaster, Inc.	Crafco, Inc.	Ecore International	FieldTurf USA, Inc. (Tarkett Sports)	Gerflor USA	H2I Group, Inc.	ICP Construction, Inc.
Conformance to RFP Requirements	50	40	41	32	28	35	41	40	44	42	42	37
Pricing	400	290	344	235	228	135	305	311	331	328	309	288
Financial Viability and Marketplace Success	75	62	63	50	51	43	63	60	70	65	66	55
Ability to Sell and Deliver Service	100	72	81	56	41	62	73	78	88	85	78	72
Marketing Plan	50	36	38	28	19	28	43	37	46	42	42	32
Value Added Attributes	75	54	63	42	38	47	59	60	66	64	60	57
Warranty	50	40	39	35	34	36	45	40	41	41	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200	130	155	145	120	124	134	140	168	177	159	136
Total Points	1,000	724	824	623	559	510	763	766	854	844	797	717
Rank Order		14	4	18	20	21	12	11	2	3	6.5	15

Possible Points		KYA Services, LLC	Mondo USA, Inc.	North West Rubber, Ltd. Dba SportFloor	Robbins, Inc.	Robertson Industries, Inc.	Rubber Flooring Systems, Inc. dba RFS Sports dba Fitness Finishes	Sportek, LLC	Stegas, Inc.	The Play Well Group, Inc.	The Recreational Group	Turf Nation, Inc.
Conformance to RFP Requirements	50	38	40	40	44	40	36	35	34	32	41	
Pricing	400	338	301	315	349	325	305	259	240	219	334	
Financial Viability and Marketplace Success	75	61	59	59	68	60	54	44	52	46	60	
Ability to Sell and Deliver Service	100	68	78	78	87	72	71	61	58	59	80	
Marketing Plan	50	38	43	44	42	38	37	34	32	34	40	
Value Added Attributes	75	54	59	58	63	57	50	47	48	50	57	
Warranty	50	38	38	41	40	40	37	40	40	35	42	
Depth and Breadth of Offered Equipment, Products, or Services	200	162	157	133	163	163	161	142	136	134	157	
Total Points	1,000	797	775	768	856	795	751	662	640	609	811	
Rank Order		6.5	9	10	1	8	13	16	17	19	5	

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